



## LEADERSHIP DEVELOPMENT TRAINING

Jeffrey Benjamin (775) 337-1600

# Leadership Series

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## MODULE #1

### INTRODUCTION TO LEADERSHIP

This module will introduce members to the various aspects of leadership. The purpose is to develop a broader understanding of leadership and its applications and implications to personal and professional life. The program focus is on understanding the different personality types and how to best work with, and to best lead others.

#### EXPECTATIONS:

- Develop a clearer understanding of what leadership is.
- Practice the fundamentals of leadership.
- Introduction to effective project management as a leader.
- Practice the fundamentals of followership.
- Understand your dominant communication style.
- Increase personal initiative to solve problems.
- Create greater familiarity among a team to achieve goals.

“Jeffrey Benjamin is a world class leadership trainer, not only is he great at what he does, he is also a great person with high integrity and great values.” -Robbie Mendoza, Marketing Strategy Consultant

“Since taking the class, I have achieved consistent, positive results and I am just a few steps away from realizing my long-term personal and career goals.” -Michalle Rodriguez, Director of Development, Crisis Support Services

“Expect a high energy, results driven, thought provoking, inspirational experience.” -Brent Forbush, Audit Accounting Manager, Forbush & Associates

“Jeffrey’s training of my group was some of the best training I have ever used.” -Norm Pytel, Area Sales Manager, Charter Media

“I highly recommend Breakthrough Training for not only a leader of a company, but to all employees of a company.” -Dave Sinclair, President CEI Alarm

Contact Jeffrey for More Information:  
**(775) 337-1600**

“An ounce of action,  
is worth a ton of theory.”  
-Ralph Waldo Emerson



### Program Info

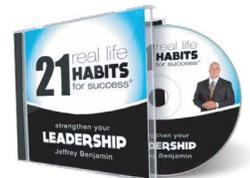
Total of 4 Modules  
Each Module is  
4 Hours in Length

Conducted Every Week  
Or Every Month  
Or 2 Full Days

### Materials Included



Workbook



Audiobook





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## MODULE #2

### LEADERSHIP & PERSONAL DEVELOPMENT

This module will continue to advance the practice of leadership and delve deeper into the different personality types and how to effectively deal with individual preferences. The program will also focus on setting goals to improve personal and professional effectiveness.

#### EXPECTATIONS:

- Understand and practice a proven process of achievement.
- Maximize leadership by understanding who you're working with.
- Create personal and professional goals to improve performance.
- Develop ways to increase personal motivation.
- Create a positive working environment needed to achieve goals.
- Strengthen the relations among members of your team.

"He has helped me for over 12 years in business through his training and coaching methods. If you want results contact him today." -Bryan Drakulich, CEO, DoMore Real Estate

"I partnered with Jeffrey for our entire Regional Management Team. Jeffrey and his team were spot-on on their delivery of the focused content developed specifically for our needs." -Jeff Van Dusseldorp, General Manager, Coast Installations

"Our company has been working with Jeffrey Benjamin for 6 years. Breakthrough Training offers the tools we need to consistently improve our communication strategies with each other. Practicing these strategies causes a more productive business life and a more joyful personal life for our employees." - Pam Peri, Vice President, Peri & Sons Farms

"Jeffrey recently led our Management Team through a business development course on teamwork, leadership, and communication. The feedback from my Management Team was extremely positive and will most definitely help strengthen our team dynamic." -Bill Brandt, Director of Customer Service, Henry Schein

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"You must do the thing  
you think you cannot do."  
-Eleanor Roosevelt



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## MODULE #3

### MASTER YOUR COMMUNICATION

This dynamic communication training program provides participants with the essential tools to communicate effectively with other people. The program focus is on practicing positive communication habits that propel participants along the path to career success and personal achievement.

#### EXPECTATIONS:

- Practice vital listening strategies that improve communication.
- Improve your communication skills as a leader.
- Learn ways to persuade and negotiate to achieve goals.
- Communicate skillfully and confidently with other people.
- Understand and relate to different communication styles.
- Create mutual understanding in a clear and organized manner.
- Build trust and establish cooperation with others.

“The interaction with like minded professionals from multiple industries allowed me to expand my communication, listening and interpersonal skills”. -Kathleen Codman, Director of Support Services, Northern Nevada Medical Center

“I would highly recommend his services for any organization looking to do something new and bring your organization closer together.”  
-Calvin Nicholson, Director of Product Marketing, Server Technology

“I can honestly say it is by far the best program I have ever been through. The two things I am getting out of these modules is how important communication is and teamwork. Jeffrey has a very unique way of teaching. It has helped me so much already in my personal as well as my professional life.” -Grace Moore, Business Development, Cort Furniture

“Breakthrough Training helped The University of Phoenix enrollment department hone and develop communication skills..” -Julie Crandall, Director of Enrollment, University of Phoenix

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[www.BreakthroughTraining.com](http://www.BreakthroughTraining.com)

“Action speaks louder than words,  
but not nearly as often.”  
-Mark Twain



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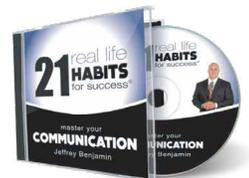
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## MODULE #4

### THE UNLIMITED POWER OF TEAMWORK

This module helps strongly unite team members to reach common goals through a greater awareness of how each member contributes to the success or failure of the team. The program focus is on practicing the essentials of successful teamwork.

The program is guaranteed to challenge team members to examine strengths and opportunities for growth, while appreciating the diversity of each member of the team.

#### EXPECTATIONS:

- Strengthen cohesiveness and cooperation among your team.
- Win the support and commitment needed to achieve goals.
- Increase the awareness of team member's unique contribution.
- Increase proficiency of team communications skills.
- Create a "can-do" encouraging spirit that uplifts your team.
- Practice ways to hold team members accountable to results.

"Jeffrey's team building seminars hit the mark! If you want good, results-oriented work done, this is the man to talk to. Jeffrey listened well to what was needed, and delivered. Super job!" -Craig Boltman, Realtor, ReMax Realty Affiliates

"I would highly recommend Breakthrough Training. We used Jeffrey for a departmental retreat with great results. Everyone had a terrific time, bonded more thoroughly as a team and walked away with a better appreciation of our individual similarities as well as how we might be able to better leverage our individual differences." -Lisa Cvecko, Corporate Controller, TriNet Human Resources

"Jeffrey has some very creative ideas to bring a team together. He gets along with everyone and make sure that each participant gets value out of his exercises. He also has excellent follow through." -Kelly Gaskill, Business Development, Cox Television

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"Teamwork and intelligence wins championships."  
-Michael Jordan



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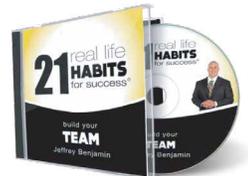
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