



EMPLOYEE DEVELOPMENT TRAINING

Jeffrey Benjamin (775) 337-1600



Leadership Series

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MODULE #1

INTRODUCTION TO LEADERSHIP

This module will introduce members to the various aspects of leadership. The purpose is to develop a broader understanding of leadership and its applications and implications to personal and professional life. The program focus is on understanding the different personality types and how to best work with, and to best lead others.

EXPECTATIONS:

- Develop a clearer understanding of what leadership is.
- Practice the fundamentals of leadership.
- Realize the importance of individual commitment.
- Understand your dominant communication style.
- Create greater familiarity among members of the series.

“Jeffrey is an outstanding trainer and coach. His passion for people shows in each meeting. His energy as well as focused strategies really motivate people to greater heights.” -Andy Stewart District Manager, Guild Mortgage Company

“Since taking the class, I have achieved consistent, positive results and I am just a few steps away from realizing my long-term personal and career goals.” -Michalle Rodriguez, Director of Development, Crisis Support Services

“Expect a high energy, results driven, thought provoking, inspirational experience.” -Brent Forbush, Audit Accounting Manager, Forbush & Associates

“Jeffrey’s training of my group was some of the best training I have ever used.” -Norm Pytel, Area Sales Manager, Charter Media

“I highly recommend Breakthrough Training for not only a leader of a company, but to all employees of a company.” -Dave Sinclair, President CEI Alarm

Contact Jeffrey for More Information:
(775) 337-1600

“An ounce of action,
is worth a ton of theory.”
-Ralph Waldo Emerson



Program Info

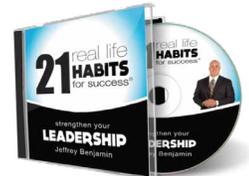
Total of 4 Modules
Each Module is
4 Hours in Length

Conducted Every Week
Or Every Month
Or 2 Full Days

Materials Included



Workbook



Audiobook





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MODULE #2

LEADERSHIP & PERSONAL DEVELOPMENT

This module will continue to advance the practice of leadership and delve deeper into the different personality types and how to effectively deal with individual preferences. The program will also focus on setting measurable goals to improve personal and professional effectiveness.

EXPECTATIONS:

- Understand and practice a proven process of achievement.
- Maximize leadership by understanding who you're working with.
- Create personal and professional goals to improve performance.
- Develop ways to increase personal motivation.
- Create a positive working environment needed to achieve goals.
- Strengthen the relations among members of the series.

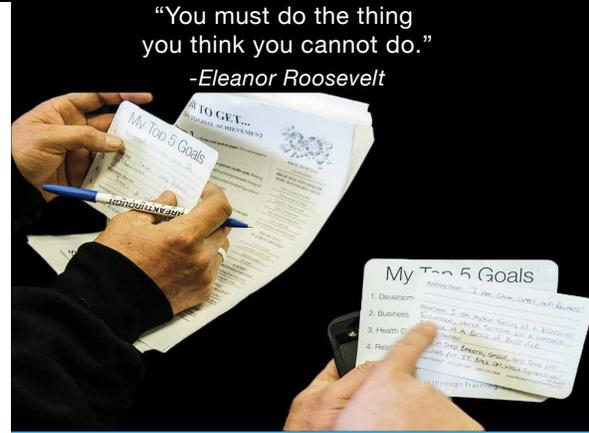
"He has helped me for over 12 years in business through his training and coaching methods. If you want results contact him today." -Bryan Drakulich, CEO, DoMore Real Estate

"I partnered with Jeffrey for our entire Regional Management Team. Jeffrey and his team were spot-on on their delivery of the focused content developed specifically for our needs." -Jeff Van Dusseldorp, General Manager, Coast Installations

"Our company has been working with Jeffrey Benjamin for 6 years. Breakthrough Training offers the tools we need to consistently improve our communication strategies with each other. Practicing these strategies causes a more productive business life and a more joyful personal life for our employees." - Pam Peri, Vice President, Peri & Sons Farms

"Jeffrey recently led our Management Team through a business development course on teamwork, leadership, and communication. The feedback from my Management Team was extremely positive and will most definitely help strengthen our team dynamic." -Bill Brandt, Director of Customer Service, Henry Schein

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MODULE #3

MASTER YOUR COMMUNICATION

This dynamic communication training program provides participants with the essential tools to communicate effectively with other people. The program focus is on practicing positive communication habits that propel participants along the path to career success and personal achievement.

How to receive and give effective feedback is highlighted. Participants learn the different components of communication including verbal, tone and non-verbal, and how to improve each component. Communication styles and how to create positive relationships with co-workers, business associates and customers are examined and performed during the training.

EXPECTATIONS:

- Practice vital listening strategies that improve communication.
- Improve your interpersonal communication to establish rapport.
- Negotiate successfully with other people to get what you want.
- Communicate skillfully and confidently with other people.
- Understand and relate to different communication styles.

“The interaction with like minded professionals from multiple industries allowed me to expand my communication, listening and interpersonal skills”. -Kathleen Codman, Director of Support Services, Northern Nevada Medical Center

“The skills I learned aided in strengthening my department from the inside out, enhanced my overall communication and directly resulted in increased performance from my team.” -DeAndrea Ceccarelli, Manager, Community Services Agency

“Breakthrough teaches you how to communicate well with others in a way of understanding communication styles that you are talking to, not just your own. I gained a lot of knowledge through the practice and repetition.” -Jerry Hogan, Vice President, Clark Sullivan Construction

“Action speaks louder than words,
but not nearly as often.”
-Mark Twain



Program Info

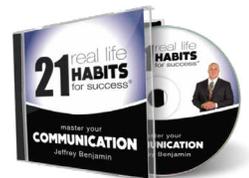
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MODULE #4

THE UNLIMITED POWER OF TEAMWORK

This module helps strongly unite team members to reach common goals through a greater awareness of how each member contributes to the success or failure of the team.

The program focus is on practicing the essentials of successful teamwork.

The program is guaranteed to challenge team members to examine strengths and opportunities for growth, while appreciating the diversity of each member of the team.

EXPECTATIONS:

- Strengthen cohesiveness and cooperation among your team.
- Win the support and commitment needed to achieve goals.
- Increase the awareness of team member's unique contribution.
- Increase proficiency of team communications skills.
- Create a "can-do" encouraging spirit that uplifts your team.

"Jeffrey's team building seminars hit the mark! If you want good, results-oriented work done, this is the man to talk to. Jeffrey listened well to what was needed, and delivered. Super job!" -Craig Boltman, Realtor, ReMax Realty Affiliates

"I would highly recommend Breakthrough Training. We used Jeffrey for a departmental retreat with great results. Everyone had a terrific time, bonded more thoroughly as a team and walked away with a better appreciation of our individual similarities as well as how we might be able to better leverage our individual differences." -Lisa Cvecko, Corporate Controller, TriNet Human Resources

"We developed positive relationships and how to communicate with one another and create a spirit of collaboration. Through his exercises I really believe we are closer as a team." -Lisa Strong, HR Director, Fortune Schools

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www.BreakthroughTraining.com

"Teamwork and intelligence wins championships."
-Michael Jordan



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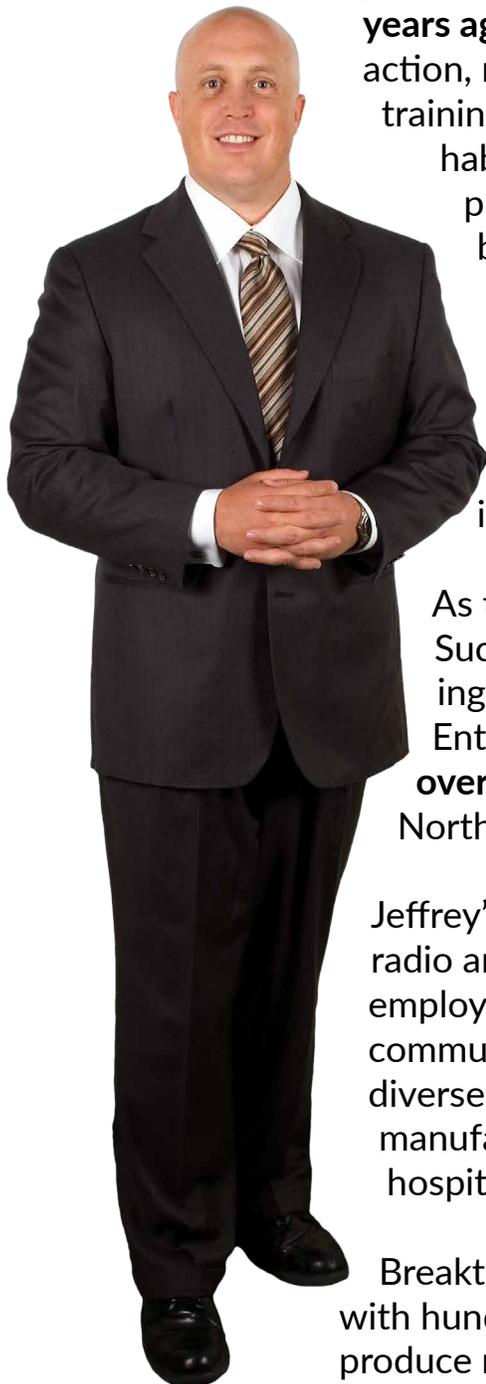


Audiobook





MEET JEFFREY BENJAMIN



With over 3,000 presentations delivered Jeffrey Benjamin has a proven track record. Breakthrough Training™ was founded **25 years ago** in Reno, Nevada by Jeffrey Benjamin with a focus on action, not theory. That's why Breakthrough Training™ corporate training programs are centered on practicing the behaviors and habits that lead to more personal and organizational productivity. We don't use PowerPoint presentations or boring lectures. **We utilize audience participation to make the information impactful, relevant and engaging.**

Jeffrey's obsession with personal development started 30 years ago, and has led to creating a company that is focused on not just information, but application of information. **Action is the final element of success!**

As the co-author in the book series Real Life Habits for Success® and a contributing author in the book, The Sleeping Giant: The Awakening of the Self Employed Entrepreneur, **Jeffrey has had the privilege of delivering over 3,000 presentations** to audiences from Asia, Europe, North America, South America and the Middle East.

Jeffrey's habits for success have been featured on over 500 radio and television shows. Breakthrough Training™ is an employee leadership development, team building training and communication skills training company that has worked with diverse industry clients including construction, manufacturing, finance, healthcare, education, real estate, hospitality and non-profit.

Breakthrough Training™ has a proven track record working with hundreds of companies and tens of thousands of people to produce results. That's why we offer a **100% Money-Back Guarantee!**