



EMPLOYEE DEVELOPMENT TRAINING

Jeffrey Benjamin (775) 337-1600



Sales Training

INCREASE YOUR SALES NOW

Solutions for Success in Sales

This results-driven interactive program provides participants with the practical ideas and solutions for creating and maintaining an increase in sales.

The program focus is on applying and tailoring a system that produces an increase in personal and company sales. Establishing ways to create positive relationships with prospects and customers is the central purpose of this program.

EXPECTATIONS:

- Understand the professional sales cycle to your advantage.
- Develop a 30 second commercial to describe your product or service.
- Create massive credibility to instill customer confidence.
- Practice and improve your sales communications skills.
- Demonstrate your ability to close a sale.
- Apply and use tools for self-motivation.
- Develop a personal sales system to increase sales.

“I partnered with Jeffrey for our entire Regional Management Team. Jeffrey and his team were spot-on on their delivery of the focused content developed specifically for our needs.” -Jeff Van Dusseldorp, General Manager, Coast Installations

“Everyone had a terrific time, bonded more thoroughly as a team and walked away with a better appreciation of our individual similarities as well as how we might be able to better leverage our individual differences.” -Lisa Cvecko, Corporate Controller, TriNet Human Resources

“Jeffrey recently lead our Management Team through a business development course on teamwork, leadership, and communication. The feedback from my Management Team was extremely positive and will most definitely help strengthen our team dynamic.” -Bill Brandt, Director of Customer Service, Henry Schein

Contact Jeffrey for More Information:
(775) 337-1600

“An ounce of action, is worth a ton of theory.”
-Ralph Waldo Emerson



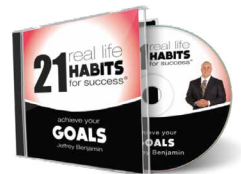
Program Info

Available As:
Half-day Training
Full-day Training
Business Coaching

Materials Included



Workbook



Audiobook

